

## CONTACT US!

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# LET US HELP TAKE YOUR BUSINESS TO THE APEX OF THE GOVERNMENT MARKETPLACE

- No-cost, one-on-one consulting
- Educational sessions, workshops, and networking/matchmaking events
- Guidance on engaging in government contracts
- Help in identifying the appropriate certifications for your business
- Ability to access government specifications and standards
- Matching bids and finding solicitations
- Support with System for Award Management (SAM)
- Assistance with teaming arrangements, joint ventures, mentor/protégé, and subcontracting
- Marketing assistance and market research
- Help identify government buyers and subcontracting opportunities
- Capability statements and elevator pitches
- Government, industry, and investor connections

**Services offered in-person and virtually in multiple languages**

**The Illinois APEX Accelerator at Chinese Mutual Aid Association is funded in part through a cooperative agreement with the Department of Defense, the Illinois Department of Commerce and Economic Opportunity and the Chinese Mutual Aid Association**



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**Illinois**  
Department of Commerce  
& Economic Opportunity



U.S. Department of Defense



# Illinois APEX Accelerator

*What Do We Do?*

The Illinois APEX Accelerator at CMAA acts as a bridge for small businesses looking to enter the government contracting arena. We are part of a statewide network of procurement experts dedicated to helping local businesses compete effectively in the government marketplace. With support from the Defense Logistics Agency's Procurement Technical Assistance Program and collaborative agreements with state and local governments and non-profit organizations, we connect buyers and suppliers. We utilize our knowledge of government contracting and contractor capabilities to enhance efficiency, quality, and cost-effectiveness in serving our government. Our center provides technical guidance, marketing support, and training for both new and established businesses interested in selling to local, state, and federal government agencies.



**Mondays at CMAA's Argyle Office**

**1016 W Argyle St, Chicago, IL 60640 | 10 AM - 4 PM**

## The APEX Team at CMAA

*Ian Quan,  
Director and  
Business  
Advisor*



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*Marc Tudor,  
Business  
Advisor*



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